Collaboration & innovation

Details of engagement
Other, please specify (We have started strategic cooperation with some of our key customers to create market for fossil-free steel products)

% of customers by number

% of customer-related Scope 3 emissions as reported in C6.5

Portfolio coverage (total or outstanding)
<Not Applicable>

Please explain the rationale for selecting this group of customers and scope of engagement
The selected customers are forerunners in low-carbon products and active in customer segments where their customers appreciate that the products are fossil-free through their life cycle. The business opportunities are good.

Impact of engagement, including measures of success

C12.3

(C12.3) Do you engage in activities that could either directly or indirectly influence public policy on climate-related issues through any of the following?
Direct engagement with policy makers
Trade associations
Funding research organizations

C12.3a

(C12.3a) On what issues have you been engaging directly with policy makers?

<table>
<thead>
<tr>
<th>Focus of legislation</th>
<th>Corporate position</th>
<th>Details of engagement</th>
<th>Proposed legislative solution</th>
</tr>
</thead>
</table>
**Focus of legislation**

Corporate position

Details of engagement

Proposed legislative solution

**Cap and trade**

Support with minor exceptions

SSAB participated directly in EU decision making process both at member state and EU level by discussing mostly with Swedish and Finnish government members and parliamentarians.

As part of the steel industry SSAB realizes that climate change is a critical issue that urgently needs to be addressed, and fully supports the efforts to reduce the European CO2 emissions through the ETS system. To make this as efficient as possible, the current EU ETS should not have a cross-sectoral correction factor for manufacturers and the benchmarks should be achievable by 10% of the best performers. Full off-setting of the indirect costs (CO2 cost pass-through in electricity prices) at the level of the most efficient installations should be applied consistently in all member states. Comprehensive international agreement on emission reductions is vital for a level playing field in the industry. While the steel industry supports the EU’s measures to effectively combat climate change, EU should have measure in place to deliver the needed level of protection for our sector against carbon and investment leakage.

**Climate finance**

Support

SSAB participates directly and through trade associations in EU decision making process both at member state and EU level

New financial instruments should be introduced to enable high-risk breakthrough climate innovations.

Other, please specify (US greenhouse gas emissions standards)

Undecided

Assess proposed actions that may have an adverse impact on US energy-intensive operations and provide recommendations for legislative amendments or regulatory changes for corrective and preventative action.

New regulations should include cost/benefit analyses and be technologically feasible in order to ensure reliability and affordability of electricity. New regulations should be supported by quality data, sound science and be subject to an open and transparent public review process.

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### C12.3b

(C12.3b) Are you on the board of any trade associations or do you provide funding beyond membership?

Yes
(C12.3c) Enter the details of those trade associations that are likely to take a position on climate change legislation.

**Trade association**
Eurofer

Is your position on climate change consistent with theirs?
Consistent

**Please explain the trade association’s position**
Current EU ETS should not have cross-sectoral correction factor for manufacturers and the benchmarks should be achievable by 10% of the best performers. Comprehensive international agreement on emission reductions is vital for industrial level-playing-field. While steel industry supports the EU’s measures to effectively combat climate change, some safeguards are needed to protect our sector against carbon and investment leakage.

How have you influenced, or are you attempting to influence their position?
Executive Vice President of SSAB Europe is a member of the Eurofer Vice Presidents, which is the highest decision making body of the organization. SSAB is represented in various Committees and Working Groups of Eurofer. SSAB an active role in the decision making bodies of the federation

**Trade association**
Jernkontoret

Is your position on climate change consistent with theirs?
Consistent

**Please explain the trade association’s position**
Current EU ETS should not have cross-sectoral correction factor for manufacturers and the benchmarks should be achievable by 10% of the best performers. Comprehensive international agreement on emission reductions is vital for industrial level-playing-field. While steel industry supports the EU’s measures to effectively combat climate change, some safeguards are needed to protect our sector against carbon and investment leakage.

How have you influenced, or are you attempting to influence their position?
SSAB is represented in various Committees and Working Groups of Jernkontoret. SSAB an active role in the decision making bodies of the federation

**Trade association**
Association of Finnish Metal Producers

Is your position on climate change consistent with theirs?
Consistent
ternational agreement on emission reductions is vital for industrial level-playing-field. While steel industry supports the EU’s measures to effectively combat climate change, some safeguards are needed to protect our sector against carbon and investment leakage.

**How have you influenced, or are you attempting to influence their position?**

SSAB is represented in Committees and Working Groups of the association of Finnish Metal Producers. SSAB an active role in the decision making bodies of the association. EVP, Head of SSAB Europe division is the chairman of the board of the Finnish Metals Producers.

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**Trade association**

National Association of Manufacturers

**Is your position on climate change consistent with theirs?**

Consistent

**Please explain the trade association’s position**

NAM opposes any federal or state government actions regarding climate change that could adversely affect the international competitiveness of the U.S. marketplace economy. Any climate change policies should focus on cost-effective reductions, be implemented in concert with all major emitting nations, and take into account all greenhouse sources and sinks.

**How have you influenced, or are you attempting to influence their position?**

SSAB Americas is represented in Committees and Working Groups of the Association. SSAB Americas Director of Government Relations serves on the National Public Affairs Steering Committee for the NAM.

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**C12.3d**

**(C12.3d) Do you publicly disclose a list of all research organizations that you fund?**

No

**C12.3f**

**(C12.3f) What processes do you have in place to ensure that all of your direct and indirect activities that influence policy are consistent with your overall climate change strategy?**

In line with the SSAB sustainability strategy that was launched in 2015, SSAB places an even stronger focus on managing and coordinating sustainability and corporate responsibil-