improvements including increased share of BEV and plug in hybrid sales and continuous education of our customers which is happening in our marketing communication and at our retail partners.

C12.1d

(C12.1d) Give details of your climate-related engagement strategy with other partners in the value chain.

Our more than 2000 retail partners play an important role in our sustainability ambitions. One example is through the promotion and sales of fully electric and hybrid cars but also through the actions they undertake on their own to follow our sustainability ambitions. During 2019 we started a strategic initiative to ensure that we have a retailer network that reflects our sustainability ambitions. This means that we aim to create a climate-neutral retailer network by 2040 in alignment with the company commitment. We will provide retailers with sustainable solutions and guidance for deployment, as well as establish an Engagement Programme to share best practices across geographies.

We also drive projects to increase the charging capabilities at Volvo retailers.

C12.3

(C12.3) Do you engage in activities that could either directly or indirectly influence public policy on climate-related issues through any of the following?

- Direct engagement with policy makers
- Trade associations
- Other

C12.3a

(C12.3a) On what issues have you been engaging directly with policy makers?
Energy efficiency | Support with minor exceptions | Volvo Cars have been actively supporting policy development in the EU, US and Sweden to accelerate electrification. The areas of concern include charging infrastructure development, availability of renewable energy, payment standardization, charging interface standardization, research support, incentives and taxation as well as overall ambition levels.

C12.3b

(C12.3b) Are you on the board of any trade associations or do you provide funding beyond membership?
Yes

C12.3c

(C12.3c) Enter the details of those trade associations that are likely to take a position on climate change legislation.

**Trade association**
BILSweden

**Is your position on climate change consistent with theirs?**
Consistent

**Please explain the trade association’s position**
BILSweden - supports ambitions towards the electrification of all road transportation. - supports taxation schemes and incentives that contribute to drive the market towards electrification. - requests competence development and research partly funded by government to strengthen the long-term industry competitiveness in electrification. - requests accelerated efforts to upgrade the charging infrastructure

**How have you influenced, or are you attempting to influence their position?**
Volvo Cars is actively arguing for positions according to the above in board meetings and in working groups

**Trade association**
ACEA - European Union

**Is your position on climate change consistent with theirs?**
Mixed
skills upgrading in the auto industry to mitigate climate change - asks for support for research and innovation is essential, not only in relation to zero- and low-emission vehicles, but also for developing low-carbon fuel solutions and further improving the efficiency of the internal combustion engine. - promotes a dense EU-wide network of charging points and refuelling stations. - promotes a technology neutral approach to reduce CO2 from transports

**How have you influenced, or are you attempting to influence their position?**
Volvo Cars attempts to influence ACEA at Committee and Board meetings since Volvo Cars has a more ambitious climate agenda. Volvo Cars - internal CO2 reduction target is 50%/car 2018-2025. - long term ambition is to reach climate neutrality by 2040 - has stopped the development of diesel engines - focuses on electrification as the no 1 technology to reduce CO2

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**Trade association**
The Alliance for Automotive Innovation - USA

**Is your position on climate change consistent with theirs?**
Mixed

**Please explain the trade association's position**
The Alliance for Automotive Innovation (AAI) was just formed and has not yet consolidated all positions.

**How have you influenced, or are you attempting to influence their position?**
Climate related discussions within AAI have not yet been initiated. However, Volvo Cars has together with Ford, Honda, Volkswagen, BMW, just finalized legal agreements with California that would see these companies cut tailpipe greenhouse gas emissions more than under federal rules. The agreement makes enforceable a voluntary pact struck between the companies and California's clean air regulator in July 2019, under which the automakers will boost the fuel efficiency of autos sold in the US through 2026.

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**C12.3e**

**C12.3e) Provide details of the other engagement activities that you undertake.**

We are a founding member of the United Nations Global Compact, the world’s largest corporate sustainability initiative, focused on ensuring that business supports the delivery of the Sustainable Development Goals (SDGs). Volvo Cars is an active member of two of the United Nations Global Compact Action Platforms; one focuses on ensuring that companies can make a meaningful contribution to the targets set under the Paris Climate Change Agreement; the second acts to advance decent work in global supply chains. In both, Volvo Cars is working...